

## INTERNATIONALISATION INCENTIVES

### INTERKOOOP

- **Description/Objective:** The purpose of the call is to support the internationalization of small and medium-sized companies in Alava through individual projects, as well as cooperative projects between companies in Alava for their joint foreign expansion, through the awarding of grants on a competitive basis.
- **Beneficiaries:** Companies and non-profit organizations:
  - SMEs, whatever their legal configuration, with headquarter and tax domicile in the Historical Territory of Alava, with any production or service centre located Alava and with a minimum of one year, considered from the date of its incorporation until the date of submission of the application.
  - Main entities that lead projects to support SMEs in Alava in their internationalization process. The driving entities must have their headquarter and tax domicile in Alava, with the exception of the agents of the Basque science, technology and innovation network, for which it will be enough to have a production or service centre in Alava.
  - Non-profit entities, representative of the productive fabric of Alava and with proven experience in the international promotion of companies, with a track record in this field of no less than three years and with registered office and tax domicile in Alava, and which are not recipients included in the previous point.
- **Amount of Call:**
  - 201,532.18€ for the fiscal year 2024 and 201,532.18€ of the commitment appropriation for 2025 (Companies).
  - 120,000.00€ for the fiscal year 2024 and 120,000.00€ of the commitment appropriation for 2025 (Non-profit entities).
- **Publication date:** March 2024
- **Criteria for the granting of aid:** Competitive basis
- **Department in charge:** Economic Development and Innovation Service of the Provincial Council
- **Contact:** Amagoia Zubillaga: interkoop@araba.eus. Tel.: 945181818 Ext. 52352.
- **More information:** <https://egoitza.araba.eus/es/-/interkoop>

## GAUZATU INTERNATIONAL

- **Description/Objective:** Provide financing to support productive investments by Basque companies abroad.
- **Beneficiaries:** Basque companies with projects of productive implantation abroad, regardless of size or sector.
- **Amount of Call:** 5.000.000 € (sum of payment appropriation and commitment appropriations)
- **Publication date:** May 2024
- **Criteria for the granting of aid:** On a competitive basis
- **Department in charge:** Internationalisation / Collaborating Entity: Basque & Investment
- **Contact:** Inmaculada López: [inmalopez@basquetrade.eus](mailto:inmalopez@basquetrade.eus). Tel. 944037191
- **More information:** [www.spri.eus/gauzatuinternacional/](http://www.spri.eus/gauzatuinternacional/)

## ZABALDU

- **Description/Objective:** Public aid via non-refundable grants to support current expenses related to the promotion to foreign markets of companies with a foreign turnover of less than 50%.
- **Beneficiaries:** Basque SMEs.
- **Amount of Call:** 3.000.000 €
- **Publication date:** April 2024
- **Criteria for the granting of aid:** Subsequent resolution based on fulfilment of requirements and evaluation of the project according to weighted criteria.
- **Department in charge:** Internationalisation / Collaborating Entity: Basque & Investment
- **Contact:** Inmaculada López: inmalopez@basquetrade.eus. Tel. 944037191
- **More information:** [www.spri.eus/zabaldu/](http://www.spri.eus/zabaldu/)

## SAKONDU

- **Description/Objective:** Public aid via non-refundable grants to support current expenses related to the promotion to foreign markets of companies with a foreign turnover exceeding 50%, to encourage diversification in markets with a turnover of less than 25%.
- **Beneficiaries:** Basque SMEs.
- **Amount of Call 2022:** 1.425.000 €
- **Publication date:** Abril 2024
- **Criteria for the granting of aid:** Subsequent resolution based on fulfilment of requirements and evaluation of the project according to weighted criteria.
- **Department in charge:** Internationalisation / Collaborating Entity: Basque & Investment
- **Contact:** Inmaculada López: inmalopez@basquetrade.eus. Tel. 944037191
- **More information:** [www.spri.eus/sakondu/](http://www.spri.eus/sakondu/)

## ELKARTU

- **Description/Objective:** Public aid via non-refundable grants to support current expenses related to the promotion to foreign markets of companies and entities presenting cooperative projects.
- **Beneficiaries:** Associations and companies linked under any form of cooperation, consortia, promotion and sales groups.
- **Amount of Call:** 500.000 €
- **Publication date:** June 2024
- **Criteria for the granting of aid:** Subsequent resolution based on fulfilment of requirements and evaluation of the project according to weighted criteria.
- **Department in charge:** Internationalisation / Collaborating Entity: Basque & Investment
- **Contact:** Jesus Mari Canton: jcanton@basquetrade.eus. Tel. 944037180
- **More information:** [www.spri.eus/elkartu/](http://www.spri.eus/elkartu/)

## PILOTU

- **Description/Objective:** Support those SMEs in the Autonomous Community of the Basque Country that need to develop international public investment pilot projects to test innovative methods, methodologies, proposals... to be carried out on a limited scale and that can eventually be replicated, based on the experience gained, in larger projects.
- **Beneficiaries:** Basque SMEs.
- **Amount of Call:** 300.000 € (sum of payment appropriation and commitment appropriations)
- **Publication date:** June 2024
- **Criteria for the granting of aid:** Subsequent resolution based on fulfilment of requirements and evaluation of the project according to weighted criteria
- **Department in charge:** Internationalisation / Collaborating Entity: Basque & Investment
- **Contact:** Jesus Mari Canton: jcanton@basquetrade.eus. Tel. 944037180
- **More information:** [www.spri.eus/pilotu/](http://www.spri.eus/pilotu/)